Ampa Tower, 98 Yigal Alon St. Tel Aviv 6789141, Israel Tel +972 (3) 608-9999 Fax +972 (3) 608-9909 INFO@GOLDFARB.COM ZURICH
14 Mittelstrasse
Zurich 8008, Switzerland
Tel +41 (44) 818 08 00
Fax +41 (44) 818 08 01
ZURICH@GOLDFARB.COM

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Prominent Transactions

- 1. **Google Waze** representing Google in the acquisition of Waze, an Israeli map software provider, for an estimated over \$1 billion. The acquisition received world-wide media attention (it even featured on the front page of the 'New York Times'), and was renowned as the Israeli deal of the year, and perhaps one of the Israeli deals of the decade.
- 2. *Google Elastifile Ltd.* representing Google in the acquisition of Elastifile Ltd., a leading Israeli cloud storage company.
- 3. *Google Alooma, Inc.* representing Google in the acquisition of Alooma, Inc., a leading company in the data migration field.
- 4. *Facebook Snaptu Ltd.* representing Snaptu Ltd. in its acquisition by Facebook for an estimated \$60-70 million. This was Facebook's first acquisition in Israel.
- 5. *Cisco Systems Inc. CloudLock Inc. transaction* representing Cisco Systems Inc. in its acquisition of CloudLock Inc., a privately held cloud security company based in the U.S. with offices in Israel and the UK, for approximately \$300 million.
- 6. Aristocrat Leisure Ltd. Plarium Global Ltd. transaction representing Plarium Global Ltd., an Israeli developer of mobile and social network games, in its acquisition by Aristocrat Leisure Ltd., one of the largest manufacturers of gaming solutions and poker machines in the world, for approximately \$500 million.
- 7. Axel Springer SE 'Yad 2' portal representing Axel Springer SE, a media corporation and one of the leading publishing houses in Germany, and the General Atlantic Equity Investment Firm, in a transaction in which they jointly acquired the leading Israeli classified portal 'Yad 2' from the "Walla" website, controlled by the Bezeq Ltd., Israel's largest and leading telecommunications group, for an estimated 806 million ILS.
- **8.** *IBM Trusteer* representing Trusteer, an Israeli data security company, in its acquisition by IBM, for an estimated value of over \$600 million. This acquisition is IBM's largest ever acquisition in Israel.



- 9. Singapore Telecommunications Limited Kontera Technologies Inc. transaction representing Singapore Telecommunications Limited in the acquisition of digital content intelligence and marketing solutions developer Kontera Technologies Inc., for approximately \$150 million.
- 10. Singapore Telecommunications Limited Trustwave Holdings, Inc. transaction representing Singapore Telecommunications Limited in the merger agreement with Trustwave Holdings, Inc., a privately held information security company headquartered in Chicago, for approximately \$850 million.
- **11.** *Symantec Corporation Skycure Inc.* representing Symantec Corporation in its acquisition of Skycure Inc., a U.S. and Israel-based leader in mobile threat defense; value undisclosed.
- **12.** *Symantec Corporation Fireglass Ltd.* representing Symantec Corporation in its acquisition of Fireglass Ltd., an Israel-based cyber security company; value undisclosed.
- 13. Comtech Telecommunications Corporation Gilat Satellite Networks Ltd. representing Comtech Telecommunications Corporation, an American communications company, in its cash and stock acquisition of Gilat Satellite Networks Ltd. (Nasdaq; TASE: GILT), a leading global provider of satellite-based broadband communications, for approximately \$532.5 million. The transaction is currently between signing and closing.
- 14. **Bridgepoint Group QualiTest Group (Marlin Equity Partners)** representing the American based global investment firm Marlin Equity Partners in the sale of its majority stake in QualiTest Group to Bridgepoint Group, a major international private equity group, for approximately \$420 million
- 15. *Marlin Equity Partners QualiTest Group* representing Marlin Equity Partners in its acquisition of QualiTest Group, the world's second largest pure-play outsourced software testing and business assurance specialist, for approximately 300 million ILS.
- 16. *Marlin Equity Partners TopSpin Security Ltd. transaction* representing Marlin Equity Partners in its acquisition of TopSpin Security Ltd., a leading provider of advanced cyber defense technologies; value undisclosed



- 17. *Fortinet, Inc. enSilo Inc. transaction* representing American cyber security company Fortinet Inc. in its acquisition of enSilo Inc., a leading provider of advanced endpoint security; value undisclosed.
- 18. **Henry Schein Inc.** representing leading global medical devices distributor Henry Schein in all of its acquisitions to date in Israel. Target identities and deal prices generally not disclosed.
- 19. *ServiceNow Inc. Loom Systems Ltd.* representing ServiceNow Inc. (NYSE:NOW) in its acquisition of Loom Systems Ltd., an Israel-based AIOps company; Value undisclosed.
- 20. ZOLL Kyma Medical Technologies representing Zoll (an Asahi Kasei Group company that manufactures medical devices and related software solutions) in its acquisition of Tel Aviv, Israel-based Kyma Medical Technologies, Ltd., which develops technologies to measure early signs of congestive heart failure.
- 21. *Check Point Software Technologies Ltd. Hyperwise* representing Hyperwise in the share purchase agreement in which internet and network security provider Check Point Software Technologies Ltd. acquired Hyperwise, for \$60 million.
- 22. **Broadcom Broadlight** representing Broadcom in its acquisition of Broadlight for \$200 million.
- 23. **Temasek Holdings Private Limited Sygnia Consulting Ltd. transaction** representing Temasek Holdings Private Limited, a Singaporean holding company owned by the Government of Singapore, in its acquisition of Sygnia Consulting Ltd., an Israeli cyber company (part of the Team8 cyber group), for an estimated value of \$250 million.
- 24. *NBA Media Ventures, LLC WSC Sports Technologies Ltd. investment agreement* representing the NBA (NBA Media Ventures, LLC) in a strategic investment agreement in WSC Sports Technologies Ltd., an Israeli start-up. As part of the agreement, the NBA will utilize the Israeli start-up's technology to automatically produce highlights of teams and players, publicizing them via its digital network (websites, Facebook, Twitter and apps).
- 25. *China National Chemical Company Makteshim Agan Ltd. transaction* representing controlling shareholder Koor Industries Ltd. of Makteshim Agan Ltd. in its acquisition by China National Chemical Company, for \$2.4 billion. This transaction was one of the largest outbound investments



ever made by China and was elected by the *NY Times* as one of the best M&A transactions made in 2011.

- 26. **BlackBerry Limited WatchDox transaction** representing WatchDox in its acquisition by BlackBerry Limited, for \$100 million.
- 27. *Ceasars Interactive Entertainment Playtika* Represented Playtika in its acquisition by Ceasars Interactive Entertainment; value undisclosed.